

# 2018 The Great Big Home and Garden Show

**Exhibitor Services Guide** 

February 2 - 11, 2018

# I-X SERVICE CENTER EXHIBITOR ORDERING INFORMATION

This file includes a description of available services, pricing, and an I-X Service Order Form. Please return your completed order with payment to:

I-X Service Center One I-X Center Drive Cleveland, Ohio 44135

Phone: 216-265-2500
Toll-free: 800-IXCENTER
Facsimile: 216-265-7300
Email: services@ixcenter.com

#### Payment Policy:

- Service orders received with full payment by JANUARY 10, 2018 qualify for ADVANCE RATES
- Service orders will be processed upon receipt of full payment. <u>Please note that the I-X Service Center is not responsible for lost or misdirected mail.</u>
- A tax exemption certificate must accompany order if you qualify for exemption from Ohio state sales tax.
- Acceptable forms of payment are cash (on-site), checks, travelers checks, money orders and charge cards (Visa, MasterCard, American Express, Discover).
- Please make checks payable to the I-X Service Center.
- Payments must be made in U. S. funds payable on a U. S. bank.
- A \$30 fee will be assessed for returned checks and an alternative form of payment will be required.
- Unless indicated otherwise, supplied charge card authorization will be used for on-site service orders.
- Please contact the I-X Service Center regarding billing discrepancies. Adjustments will only be considered prior to the close of the show. Credit balances will be refunded via I-X Center corporate check or applied to your charge card on file prior to final invoicing. A 1% monthly interest charge will be added to any unpaid balance.

#### Third Party Authorization:

If you have arranged for a third party to manage your display and assume responsibility for ordering services and payment of charges, the "AUTHORIZATION FOR THIRD PARTY BILLING" form must accompany your service order form. Should the designated third party fail to comply with the above payment policy, the exhibiting company is responsible for full payment of outstanding charges.

#### INSTRUCTIONS FOR COMPLETING I-X SERVICE ORDER FORM

- 1. List the event name, booth number, and company billing information.
- 2. Record all pertinent information for non-taxable service(s) ordered in Section A.
- 3. Sub-total all non-taxable services and enter the dollar amount on Line 1 and Line 6.
- 4. Record all pertinent information for taxable service(s) ordered in Section B.
- 5. Sub-total all taxable services and enter the dollar amount on Line 2.
- 6. If eligible, enter Early Sign Up Bonus on Line 3.
- 7. Subtract Line 3 from Line 2 and enter sub-total on Line 4.
- 8. Multiply amount recorded on Line 4 by 8% and enter Ohio state sales tax on Line 5.
- 9. Add Lines 4, 5, and 6, and enter total due on Line 7.
- 10. Forward all forms and utility layouts with payment to the I-X Service Center.

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Advance Rate Deadline: January 10, 2018

Joinpany .							
Address:							
City:					Country:		
Phone:							
Contact:							
Method of Payment: $\Box$ Check $\Box$ Mas		_	American E	_	_		
Charge Card No.:  Expiration Date:					Code	:     	
dditional charges incurred at show site pl						ard.	
ECTION A							
Description/Non-Taxable Item	S	Color	QTY.	U/M	UNIT PRICE	Тота	١L
		-					
S	ECTION "A"	LINE 1-Non-To	ırabla İtams ()	Saction A)	SUB-TOTAL		
ECTION B	ECTION A	LINE 1-NON-10	xuote tiems (1	Section A)	SUB-TOTAL		
Description/Taxable Items		Color	QTY.	U/M	UNIT PRICE	Тот	۱L
S	ECTION "B"	LINE 2-Taxabl	e Items (Sectio	n B)	SUB-TOTAL		
COMMENTS:		LINE 3-Early S	gn Up Bonus*	(Section B)	LESS BONUS*	(	
		LINE 4-Taxable	Items Less Bonu	s* (Section B)	SUB-TOTAL		
		LINE 5-Sales T	ax – 8% Line	4	SALES TAX		
		LINE 6-Non-To	xable Items (	Section A)	Sub-Total		
		LINE 7-TOTAL		i	TOTAL DUE		

Advance Rate Deadline: January 10, 2018

VENT: TH	E GREAT BI	G HOME AND GA	ARDEN SI	HOW				
THIBITING FIRM:						Воотн №.:		
TALLATION / DISMANT		ibitors must sign on completion of a						
Work to be Per	formed	Day/Date	Time	No. of Men	Hours Est.	Equipment (if needed)	Hours Est.	Total Estimat Hours
Work to be Per	formed	Day/Date	Time	No. of Men	Hours Est.	Equipment (if needed)	Hours Est.	Total Estimat Hours
Work to be Per	formed	Day/Date	Time	No. of Men	Hours Est.	Equipment (if needed)	Hours Est.	Total Estimat Hours
Work to be Per	formed	Day/Date	Time	No. of Men	Hours Est.	Equipment (if needed)	Hours Est.	Total Estimat Hours
Work to be Per	formed	Day/Date	Time	No. of Men	Hours Est.	Equipment (if needed)	Hours Est.	Total Estima Hours
Work to be Per	formed	Day/Date	Time	No. of Men	Hours Est.	Equipment (if needed)	Hours Est.	Total Estima Hours
Work to be Per	formed	Day/Date	Time	No. of Men	Hours Est.	Equipment (if needed)	Hours Est.	Total Estima Hours
Work to be Per	formed	Day/Date	Time	No. of Men	Hours Est.	Equipment (if needed)	Hours Est.	Total Estima Hours
litional Instructions	/Comments: -							

All services performed will be subject to the terms and conditions set forth under "Limitation of Liability and Responsibility for I-X Center Services" contained in the I-X Exhibitor Services Guide.

# EARLY SIGN UP EXHIBITOR BONUS

# SIGN UP BY <u>NOVEMBER 15</u> WITH MARKETPLACE EVENTS AND <u>SAVE AN ADDITIONAL 15%</u> OFF ADVANCE RATES

ON THESE ELIGIBLE I-X SERVICES \$\$...

DECORATING ~ CARPET, TABLES, CHAIRS, ETC.

ELECTRICAL ~ ALL 120 AND 208 VOLT SERVICES

PLUMBING SERVICES ~ WATER FILL/EMPTY, WATER/DRAIN LINE

SIGNS AND BANNERS ~ STANDARD AND CUSTOM

Internet ~ Shared Ethernet and Wireless Internet

AUDIO VISUAL, FIRE EXTINGUISHER, WATER UNIT RENTAL

QUESTIONS??? CALL THE I-X SERVICE CENTER, 216.265.2500

THIS OFFER CANNOT BE COMBINED WITH ANY OTHER OFFER OR DISCOUNT.

#### **DECORATING SERVICES**

- # The I-X Center reserves the right to make substitutions as needed.
- ₩ Colors(s) will be automatically selected if not indicated on order.
- ₩ Skirted tables and counters are skirted on three sides.
- **%** Cancellations and/or changes are subject to additional charges.

DESCRIPTION	U/M	ADVANCE RATE	STANDARD RATE			
Decorating Package - Taxable						
10'x10' Decorating Package includes (1) 6' skirted table (specify black, blue, red or white), (1) side chair, (1) 10amp 120volt electrical service, (1) 10'x10' standard carpet (specify black, blue, red or silver), (1) standard vehicle event parking permit ~ NO SUBSTITUTONS With the purchase of this Decorating Package additional standard vehicle event parking permits may be purchased at the discounted rate of \$90 each. This offer cannot be combined with any other offer or discount.	EA	\$396.00	\$545.00			
10'x20' Decorating Package includes (1) 6' skirted table (specify black, blue, red or white), (1) side chair, (1) 10amp 120volt electrical service, (1) 10'x20' standard carpet (specify black, blue, red or silver), (1) standard vehicle event parking permit ~ NO SUBSTITUTONS With the purchase of this Decorating Package additional standard vehicle event parking permits may be purchased at the discounted rate of \$90 each. This offer cannot be combined with any other offer or discount.	EA	499.00	695.00			
Tables & Counters - Unfinished			1 2011 1 )			
Skirting Colors: Black, Blue, Burgundy, Gold, Green, Plum, Red, 4'L x 24"W x 30"H Table Skirted	EA	60.40	78.50 78.50			
4'L x 24"W x 30"H Table Unfinished	EA	24.80	32.20			
6'L x 30"W x 30"H Table Skirted	EA	80.10	104.10			
6'L x 30"W x 30"H Table Unfinished	EA	26.80	34.80			
8'L x 30"W x 30"H Table Skirted	EA	98.20	127.70			
8'L x 30"W x 30"H Table Unfinished	EA	33.60	43.70			
4 <sup>th</sup> Side Table Skirted	EA	27.80	36.10			
30" Skirting (4 foot minimum)	FT	7.20	9.40			
4'L x 24"W x 39" H Counter Skirted	EA	68.50	89.10			
4'L x 24"W x 39" H Counter Unfinished	EA	33.00	42.90			
6'L x 30"W x 39" H Counter Skirted	EA	88.30	114.80			
6'L x 30"W x 39" H Counter Unfinished	EA	34.00	44.20			
8'L x 30"W x 39" H Counter Skirted	EA	106.20	138.10			
8'L x 30"W x 39" H Counter Unfinished	EA	40.20	52.30			
4 <sup>th</sup> Side Counter Skirted	EA	34.70	45.10			
39" Skirting (4 foot minimum)	FT	8.80	11.40			

## **DECORATING SERVICES CONTINUED...**

DECORATING SERVICE		ADVANCE	STANDARD
DESCRIPTION	U/M	RATE	RATE
Decorating Accessories	s – Taxable		
Side Chair*	EA	\$26.80	\$34.80
Stool*	EA	53.10	69.00
Wastebasket*	EA	10.20	13.30
Easel - Chrome	EA	24.00	31.20
Coat Tree	EA	25.10	32.60
Plastic Chain	FT	2.40	3.10
3' Stanchions - Plastic	EA	10.20	13.30
Crossbar	EA	24.80	32.20
3' Upright	EA	12.20	15.90
8' Upright	EA	16.60	21.60
16' Upright	EA	26.20	34.10
*Chairs and wastebaskets are delivered prior to opening on the fi	rst day of the sh	ow.	
Standard Carpet –	Taxable		
Carpet Colors: Black, Blue, Red, Silver			
10' x 10' Standard Carpet	EA	121.30	157.70
10' x 20' Standard Carpet	EA	242.60	315.40
10' x 30' Standard Carpet	EA	363.80	472.90
Standard Carpet Special Cut	SFT	2.10	2.70
Price of standard carpet includes installation, taping of aisle edge	e(s) and removal	at close of the show	7.
Color and seam match is not guaranteed for standard carpet orde	red in multiples	of two or more. Ad	ditional tape
must be ordered to cover the seam(s) where carpets meet.  Special cut carpet must be ordered if required sizes are in other t	han tan faat inan	amonts and/or for h	a otha that
exceed 300 square feet.	nan ten 100t mer	ements and/or for bo	ooms mat
Special cut and premium carpet includes installation, taping of a		n and removal of ca	rpet at the end
of the show. Please call for availability and pricing on premium			
Removal of visqueen is exhibitor's responsibility. I-X assistance		l requires a work ord	ler.
Carpet Accessories -			
Padding	SFT	1.05	1.40
Visqueen	SFT	0.95	1.20
Carpet Tape Colors: Black, Blue, Brown, Green, Red, Silver	1		
Double Face Carpet Tape (per roll)	RL	27.00	35.10
Double Face Carpet Tape (per foot, includes labor)	LFT	1.40	1.80
Carpet Tape (per roll)	RL	27.00	35.10
Carpet Tape (per foot, includes labor)	LFT	1.40	1.80

## **CLEANING SERVICES**

■ Trash placed in aisle nightly at close of show will be removed at no charge.

DESCRIPTION	U/M	RATE				
Vacuuming – <i>Taxable</i>						
Vacuum Nightly (includes prior to show opening)	SFT (per day)	\$0.30				
Vacuum Prior to Show Only	SFT (per day)	0.35				
Vacuuming rates are based on the total square footage of exhibit area per day.						

#### OVERHEAD SIGN HANGING AND REMOVAL SERVICES

- ➤ Please contact the Show Manager, Rosanna Hrabnicky, at 440-248-5729 ext. #104, to review plan prior to submitting to the I-X Center.
- Labor to assemble all signs and/or banners must be performed by I-X workers.
- Estimated prepayment to assemble and/or install and remove signs and/or banners is required at time
- Trusses necessary to hang signs and/or banners (due to the size and/or weight) will be charged accordingly.
- All signs and/or banners will be returned to the Freight Desk after removal in exhibitor's absence.
- The STRUCTURAL INTEGRITY STATEMENT FORM must be completed and submitted with overhead

DESCRIPTION		U/M	STRAIGHT TIME	OVERTIMI	E DOUBLE TIME
Ove	erhead Sign Insta	allation – Z	Taxable		
Aerial Lift w/Crew		HR	\$283.60	\$425.40	0 \$567.20
O.	verhead Sign Re	moval – <i>Ta</i>	ı		
Aerial Lift w/Crew		HR	283.60	425.40	567.20
Size: Height: Feet	Inches		Width: Feet	Inc	hes
Weight: Pounds		]	Material		
Does your sign require electricity?		Yes		□ No	
If yes, refer to <b>ELECTRICAL SERVICES</b> .	Please enclose	a photo o	r simple sketch	of sign.	
feet from floor to bottom of sign feet in from left side feet in from right side	Adjacent Booth #:	Left		Right	Adjacent Booth #:
feet in from back of booth	Bootii #	-			
	Bootii #		Front		
feet in from back of booth	Bootii #		Front acent Booth #:		
feet in from back of booth	m of sign/graph:	Adj	acent Booth #:		, to review

# STRUCTURAL INTEGRITY STATEMENT FORM

	Exhibitor"), the contracted exhibitor at <b>The Great Big Home</b>
for the aforementioned Exhibitor, does hereby co the stress points for the hanging structure ("Struc-	tertify and warrant to the I-X Center Corporation ("I-X") that cture") have been properly engineered and tested. Exhibitor cture can be hung safely and has been constructed to meet all
affiliates, shareholders, directors, officers, employ of and for any and all claims that Exhibitor ma Structure, (ii) agrees to not assert any claims rela- (iii) agrees to indemnify and hold the Released penalties, claims, liabilities, obligations and dama real property and any injury (including without line	) waives, releases, acquits and forever discharges I-X and its yees, contractors and agents (collectively "Released Parties") by now have or which may arise in the future related to the ated to the Structure against any of the Released Parties, and I Parties harmless from any and all losses, expenses, fines, ages (including without limitation, any damage to personal or mitation, death) to any person) resulting in any way or related excess of 200 pounds will be verified (metered) on site at
EXHIBITING COMPANY:	
BOOTH NUMBER:	
AUTHORIZED SIGNATURE:	
AUTHORIZED NAME:	DATE:
DISPLAY HOUSE/BUILDER:	
IF APPLICABLE)	
AUTHORIZED SIGNATURE:	
AUTHORIZED NAME:	DATE:

COMPLETE AND SUBMIT A COPY OF THIS FORM WITH ALL

OVERHEAD SIGN HANGING AND REMOVAL SERVICE ORDERS.

## LIMITATION OF LIABILITY AND RESPONSIBILITY FOR I-X CENTER SERVICES

- 1. I-X Center Corporation shall not be responsible for damage to materials and equipment, including uncrated items, items improperly packed or concealed damage.
- 2. I-X Center Corporation shall not be responsible for loss, theft or disappearance of exhibitor's property.
- 3. I-X Center Corporation shall not be responsible for loss or damage to exhibit property related to delivery of I-X Center Services unless damages are the direct result of I-X Center's gross negligence.
- 4. I-X Center Corporation shall not be responsible for any loss, damage or delay due to fire, acts of God, strikes, lockouts or work stoppages of any kind or to any cause beyond its control.
- 5. I-X Center Corporation's liability shall be limited to the physical loss or damage to the specific property which is lost or damaged, and in any event the I-X Center Corporation's maximum liability shall be limited to the following: Material Handling, \$0.30 per pound per article with a maximum liability of \$1,000.00 per shipment, whichever is less; for all I-X Center Services, actual damages or \$1,000.00, whichever is less.
- 6. I-X Center Corporation shall not be liable to any extent whatsoever for any actual, potential or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's property.
- 7. Claims for loss or damage must be submitted to I-X Center Corporation prior to the close of the show.
- 8. The consignment or delivery of property to I-X Center Corporation by an exhibitor, or by any shipper to or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or other shipper) of the terms and conditions set forth.
- 9. INSURANCE To protect yourself from unexpected losses every exhibitor's property should be insured from the time it leaves their possession until the time it is returned to their possession. It is suggested that exhibitors arrange all risk coverage.
- 10. Empty container labels will be available at I-X Center Corporation's Freight Desk. Affixing labels is the sole responsibility of the exhibitor or their representative. All previous labels need to be removed or completely concealed. I-X Center Corporation assumes no responsibility for:

Exhibitor's disregard of above procedures

Removal of containers with old empty labels and without I-X Center Corporation labels

Improper information on empty labels

Materials stored in containers labeled "empty"

#### MATERIAL HANDLING SERVICES

- ☐ Drayage service includes unloading and/or loading at the dock, warehouse storage up to thirty days prior to move-in, delivery to and from booth, removal, storage and redelivery of crates. Charges are based on 100 pound (cwt) increments per shipment, **200 pound (cwt) minimum**.
- Exhibitors may hand carry or use two wheel dollies to transport material in and out of the building at no charge. All other carts and dollies are prohibited.
- Shipments must be prepaid and addressed to: Exhibitor Name & Booth Number, Event Name, c/o I-X Service Center, Door 35, One I-X Center Drive, Cleveland, Ohio 44135. No collect shipments will be accepted.
- A Shipments received without receipts, freight bills, or specified unit counts on receipts or freight bills, will be delivered to exhibitor's booth without guarantee of piece count or condition. No liability will be assumed by the I-X Center for such shipments.
- Advance arrangements for outbound shipments must be made with the I-X Freight Department. Exhibitors are responsible for notifying carrier, labeling freight and submitting I-X Center Bill of Lading to the I-X Freight Desk.
- All services performed will be subject to the terms and conditions set forth under "Limitation of Liability and Responsibility for I-X Center Services" contained in this I-X Service Center Exhibitor Ordering Information packet.

Exhibitor Ordering Information packet.						
DESCRIPTION	U/M	RATE				
Drayage, Material Handling and Shipping – Taxable						
Advance to Warehouse Crated & Palletized	CWT	\$49.20				
Advance to Warehouse Uncrated & Unpalletized	CWT	61.60				
Direct to Site Crated & Palletized	CWT	32.20				
Direct to Site Uncrated & Unpalletized	CWT	40.50				
Small Package (5 lbs. and under)	EA	25.70				
Special Handling	Add 25% to prevailin	Add 25% to prevailing drayage rate				
Overtime	Add 25% to prevailin	g drayage rate				
~ Advance to Warehouse shipments to be stored may be received up	to thirty days prior to move-in.					
~ Direct to site shipment rates apply during all move-in days and du	ring the show.					
~ Receiving hours are weekdays 8:00 a.m 2:00 p.m. Overtime rat	es apply to shipments received a	ll other times.				

~ Outbound shipments during overtime hours are subject to an additional 25% overtime charge.

 $\sim$  Shipments that require additional handling (such as ground unloading, side door unloading, constricted space unloading, designated piece unloading, or stacked shipments), carpet, mixed shipments, multiple shipments/delivery areas, and shipments without delivery receipts such as UPS and FedEx are subject to an additional special handling charge of 25% per cwt. each way.

Miscellaneous Material Handling Supplies – Taxable				
Banding (per foot, requires I-X labor)	FT	0.92		
Shrink Wrap (per foot, requires I-X labor)	FT	0.58		
Shrink Wrap (per roll)	EA	71.00		

#### **DRIVE-IN PRIVILEGES**

- The following vehicle types are permitted to drive into the facility to unload/load:

  Non-commercial, standard size pick-up trucks, automobiles, station wagons and passenger vans.
- If pulling a trailer, driving a commercial or oversize vehicle, **I-X labor** is required to unload/load vehicle. Refer to *LABOR & EQUIPMENT SERVICES*.
- One drive-in pass is required per vehicle per trip and may be purchased at the I-X Service Center.
- **□** Drive-in passes are non-transferable, non-refundable and if lost or stolen, cannot be replaced without incurring an additional charge.
- **Exhibitor Drive-in Procedure:** 
  - Park in designated exhibitor area
  - Purchase drive-in pass or pick up prepaid drive-in pass at the I-X Service Center
  - Report to assigned door
  - Present receipt to I-X personnel at entrance door
  - I-X personnel will direct vehicle to booth
  - Unload vehicle independently
  - Immediately remove vehicle from building after unloading
- Vehicles displayed in the building require a **Display Vehicle Pass/Compliance Card**. This includes motorized equipment operating under its own power. A maximum of one eighth tank of gas may remain in the tank, the gas tank must be sealed and battery cables must be disconnected and taped. A Display Vehicle Pass/Compliance Card must be obtained from the I-X Service Center and displayed at all times. Display vehicles are subject to inspection by the Cleveland Fire Marshal.

DESCRIPTION	U/M	RATE				
Drive In Passes – Nontaxable						
Round Trip Drive-in Pass	EA	\$50.00				
One Way Drive-In Pass	EA	35.00				
Please note that Marketplace Events provides one complimentary "one way drive-in pass" for install and one complimentary "one way drive-in pass" for dismantle with the purchase of your booth space. To qualify for this service driver must report to the Pass Distribution Booth at their Targeted Installation date and time. Please see vehicles below that qualify as "drive-in" vehicles.						
Display Vehicle Pass (Round Trip)	EA	50.00				

#### VEHICLES PERMITTED TO DRIVE INTO UNLOADING/LOADING AREA:

If driving a commercial vehicle, a vehicle larger than illustrated below, or if pulling a trailer, I-X labor is required to unload/load vehicle. Please refer to *LABOR & EQUIPMENT SERVICES*.

#### Non-Commercial Pick-up Trucks and Automobiles





Non-Commercial Vans



You may use your 2-wheel dolly/cart to unload/load your vehicle, however, no other carts or dollies are permitted in the building.

#### LABOR AND EQUIPMENT SERVICES

#### Labor and Work Orders...

- † Labor is charged in hourly increments per worker. One hour per worker will be charged for labor ordered and not used. Labor cancelled without a 24 hour notice will be charged a one hour cancellation fee per worker.
- † Final billing for labor/equipment is based on actual time and materials used.
- Work orders for labor and equipment required for the installation and/or dismantle of booth may be purchased through the I-X Service Center or at the Labor Desk. A prepayment based upon estimated usage is due at the time services are ordered.
- † Exhibitors must report to the Labor Desk to request I-X workers (labor) and authorize work to be performed (signature required).
- \* Work order charges include the time necessary for I-X workers to get tools and report to the job, exhibitor's inspection of work and return of I-X workers to the Labor Desk to be signed out by exhibitor.
- † The I-X Center reserves the right to adjust labor hours/crew size ordered to meet safety and schedule requirements.
- † To request labor in advance, specify on your order form the number of workers, date and time service is required. Labor ordered on-site is available on first come, first served basis.
- † Power-operated equipment cannot be used for booth setup/dismantle unless I-X labor is ordered. Battery operated hand tools are permitted.
- † Exhibitors may hand carry or use two wheel dollies to transport material in and out of the building at no charge. All other carts and dollies are prohibited.
- Up to three exhibitor employees may setup/dismantle booth. The fourth person must be an I-X worker. When larger crews are needed the fifth, sixth, and seventh workers may be exhibitor employees, but the eighth must be an I-X worker. It is necessary to include an I-X foreman when five or more I-X workers are used; the fifth I-X worker is a foreman. Exhibitor employees are defined as those having been on the payroll for a minimum of sixty days prior to the event; otherwise I-X workers must perform booth setup/dismantle. Proof of employment must be provided upon request of I-X Center management (i.e. dated pay stub).

#### Use of Exhibitor Appointed Contractors and Display Houses...

- † If using an outside contractor or display house, I-X personnel must perform labor. Outside contractors and display houses may be used for SUPERVISION ONLY.
- † All outside contractors and display houses must be approved by I-X Center Management, and must register at the I-X Labor Desk each day upon arrival at the I-X Center.
- † Failure to comply with building rules and regulations as stated above may result in expulsion from this and all future events at the I-X Center.

#### I-X Supervised Work...

- † Booth design and detailed instructions are required when I-X Center personnel is to provide and supervise installation and dismantling service. Materials must be provided at least three weeks prior to event followed by a call to the I-X Service Center to discuss requirements in detail.
- † When I-X Supervision is required for the dismantle of your booth, it is necessary to make arrangements with your carrier to pick up freight on the last day of move-out.

# LABOR AND EQUIPMENT SERVICES CONTINUED...

DESCRIPTION	U/M	STRAIGHT TIME	OVERTIME	DOUBLE TIME
Straight time: Weekdays 8:00 a.m 4:30 p.m. • Overti Double time: Weekdays midnight - 8:00				- 4:30 p.m.
Installat	ion Labor – <i>Taxab</i>	le		
Labor	HR	\$90.80	\$136.20	\$181.60
Labor Foreman*	HR	95.40	143.10	190.80
I-X Supervision**	25%			
Dismantl	ing Labor – <i>Taxal</i>	ble		
Labor	HR	90.80	136.20	181.60
Labor Foreman*	HR	95.40	143.10	190.80
I-X Supervision**	25%			
total.  Installation	Equipment – <i>Tax</i>	able		
			150.10	220.00
Fork 6K w/Operator Fork 8K w/Crew	HR	119.40	179.10	238.80
	HR	229.00	343.50	458.00
Aerial Lift w/Crew	HR	283.60	425.40	567.20
•	g Equipment – Tax		150 10	220.00
Fork 6K w/Operator	HR	119.40	179.10	238.80
Fork 8K w/Crew	HR	229.00	343.50	458.00
Aerial Lift w/Crew	HR	283.60	425.40	567.20
	lders – Taxable	22.10	22.10	22.10
8' Ladder (per day)	EA	32.10	32.10	32.10
10' Ladder (per day)	EA	40.50	40.50	40.50
12' Ladder (per day)	EA	47.60	47.60	47.60
	EA	77.40	77.40	77.40
14' Ladder (per day) 16' Ladder (per day)	EA	77.40	77.40	77.40

#### PARKING PRIVILEGES

- Exhibitors and attendees are charged parking fees on show days only.
- Event parking permits provide in and out privileges, easily identify "Exhibitor Vehicles" and provide admittance to designated exhibitor parking areas.
- Event parking permits may be purchased through the Exhibitor Service Kit or from the I-X Service Center.
- ⇒ Parking permits are not mailed. It is recommended that exhibitors pick up parking permits during move-in prior to the first day of the event. There is no charge for parking during move-in; however a daily parking fee per vehicle is charged for exhibitors and attendees beginning the first day of the event. Credits will not be considered for parking permits ordered and not picked up.
- **□** Parking fees paid at the gate may be applied as a credit toward the purchase of an event parking permit <u>only</u> on the <u>first day</u> of the event. Parking adjustments will <u>only</u> be considered at the I-X Service Center during the first day of the event.
- Event parking permits are non-transferable, non-refundable and if lost or stolen, cannot be replaced without incurring an additional charge.
- Event parking permits for **standard** and **oversize** vehicles are valid all show days. Standard size vehicles are standard size pick-up trucks, automobiles and vans. Oversize vehicles are recreational vehicles, vehicles pulling trailers and vehicles larger than standard size vehicles that require more than one parking space.

Event parking permits must be displayed on vehicle's rear view mirror while on I-X Center premises.

DESCRIPTION	U/M	ADVANCE RATE	STANDARD RATE			
Parking Permit – Nontaxable						
Event Parking Permit - Standard Vehicles	EA	\$95.00	\$100.00			
Parking Permit (Oversize Vehicles) – Nontaxable						
Event Parking Permit - Oversize Vehicles	EA	190.00	200.00			

# STANDARD VEHICLES

- **STANDARD SIZE PICK-UP TRUCKS**
- **AUTOMOBILES**
- **VANS**

# **OVERSIZE VEHICLES**

- RECREATIONAL VEHICLES
- **₩** VEHICLES PULLING TRAILERS
- VEHICLES REQUIRING MORE THAN ONE PARKING SPACE

#### ELECTRICAL SERVICES

- Electrical lines are placed at the most convenient location to source, usually in center rear of booth. Should special placement be necessary, a minimum of one hour electrical labor is required and an electrical layout must be provided. Electrical materials, including cables and/or extension cords, necessary to provide electrical service according to layout and/or special placement requests will be invoiced at prevailing rates. Labor and material charges apply to multiple lines with layout, all inbooth connections and lines run under carpet. Indicate on order form or separate layout if electrical is to be placed under carpet.
- Hardwire connections and terminations of 208 and 480 volt lines require a minimum of one hour electrical labor to connect and one hour electrical labor to disconnect. Estimated prepayment is due at time of order.
- ✓ Electrical lines installed and not used are non-refundable. Standard rates apply to all lines ordered after the advance rate deadline.
- ✓ Electrical orders must be specified in terms of amps, volts and watts. To determine electrical requirements, multiply the number of amps by volts per piece of equipment and add these numbers together for total wattage. For example, if total exceeds 2400 watts/120 volts, multiple 120 volt lines are required; 3500 watts requires one 2400 watt service and one 1200 watt service.
- All equipment must be properly tagged and wired with complete information: type of current, voltage, phase, cycle, horsepower, etc.
- ✓ All electrical equipment must be UL approved and comply with federal, state and local fire and safety codes. Electricians will refuse connections where exhibitor's wiring or equipment constitutes a safety hazard and/or code violation. Motors over ¾ horsepower must have a switch with overload and fuse protection. The I-X Center is not responsible for damage or inconvenience caused by voltage fluctuation or power failure.
- ✓ I-X Center electricians are authorized to cut floor coverings to gain access to utility floor ports, permitting installation of electrical services.
- Power is turned on one hour before show and turned off one hour after show.
- ✓ Twenty-four hour service is available and requires a minimum 20 amp/120 volt connection.
- All dedicated computer lines require a minimum 20 amp/120 volt connection.
- ✓ Should any of the following apply, electrical labor is required:
  - → Power levels over 20 amp/120 volt
  - Electrical distribution under carpet
  - Electrical equipment wiring or repairs
  - Distribution from outlets to equipment
  - Mooth to booth cable runs
  - Co-axial cables run within booth
  - N Single and multiple electrical lines with layout or upon request of special placement
  - ✓ Connections of electrical motors to controls, including wiring of machinery

#### ELECTRICAL SERVICES CONTINUED...

DESCRIPTION	U/M	ADVANCE RATE	STANDARD RATE
Electrical Serv	vice 120 Volt – Taxable		
10 amp / 120 volt / 1200 watt / 1 phase	EA	\$132.70	\$172.50
20 amp / 120 volt / 2400 watt / 1 phase	EA	207.70	270.00
Electrical Service 208	Volt – Single Phase – Taxaa	ble	
30 amp / 208 volt / 7200 watt / 1 phase	EA	371.30	482.70
40 amp / 208 volt / 9600 watt / 1 phase	EA	410.10	533.10
50 amp / 208 volt / 12000 watt / 1 phase	EA	448.80	583.40
60 amp / 208 volt / 14400 watt / 1 phase	EA	486.30	632.20
100 amp / 208 volt / 24000 watt / 1 phase	EA	850.90	1,106.20
All 208 lines require a minimum of one hour electrica	al labor to connect and one ho	our electrical labor	to disconnect.
Electrical Accessories	and Special Services – Taxa	ble	
4 Plug Device	EA	27.60	35.90
6 Plug Power Strip	EA	43.30	56.30
25' Extension Cord	EA	43.30	56.30
24 Hour Electrical Service*	EA (per line)	86.00	111.80
*24 Hour service requires a minimum 20 amp/120	volt electrical line.		

#### ELECTRICAL LABOR

- ★ Labor is charged in hourly increments per worker. One hour per worker will be charged for labor ordered and not used. Labor cancelled without a 24 hour notice will be charged a one hour cancellation fee per worker.
- ★ Advance electrical labor necessary to scale electrical to print, layout on floor and/or install lines under carpet prior to exhibitor's arrival will be charged at prevailing hourly electrical labor rates. The I-X Center will proceed on straight time whenever possible.
- ★ All 208 and 480 volt lines require electrical labor. A minimum estimated prepayment of one hour labor at prevailing rates will be charged to connect and one hour to disconnect.
- ★ Final billing for labor is based on actual time and materials used. A prepayment based upon estimated usage is due at the time services are ordered.

DESCRIPTION	U/M	STRAIGHT TIME	OVERTIME	DOUBLE TIME					
Straight time: Weekdays 8:00 a.m. − 4:30 p.m. • Overtime: Weekdays 4:30 p.m midnight, Saturdays 8:00 a.m. − 4:30 p.m.  Double time: Weekdays midnight − 8:00 a.m., Saturdays after 4:30 p.m., Sundays and Holidays									
Installation Electrical Labor – Taxable									
Electrical Labor	HR	\$99.75	\$149.60	\$199.50					
Disconnect Electrical Labor – Taxable									
Electrical Labor	HR	99.75	149.60	199.50					

# **Utility Service Layout**

Indicate Service: Indicate Placement:				<b>t:</b> □ F sq. ft.					☐ Air/Water/Drain					in	☐ Internet												
								Pe	Per Layout				<b>1</b> (	Center Rear of Booth						h							
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	Adjacent Booth Number/Aisle: #																									Adjacent Booth Number/Aisle: #	EAST
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#### AIR, WATER, DRAIN AND NATURAL GAS SERVICES

- ♦ Air, water and drain lines will be installed at center rear of booth or most convenient location to source unless accompanied by a layout and plumbing labor order. Should special placement of lines be necessary, a minimum of one hour plumbing labor is required. Labor and material charges in running lines to specified location will be based on actual time and materials used.
- Air and water services are available throughout main exhibit areas. Air connections provided are ¾ inch; water connections are ¾ inch.
- ♦ A drawing indicating the location and size of service connections with specifications (i.e. air, CFM, PSI) must accompany order form. Service connections to equipment require a minimum estimated prepayment of one hour plumbing labor to connect and one hour plumbing labor to disconnect. Labor and material charges in making connections will be based on actual time and materials used.
- <u>Drains</u> are accessible in perimeter locations. Portable tanks are available for interior locations. Please call for availability and pricing.
- Natural gas is available in limited locations. Please call for pricing and availability.
- ♦ All equipment must comply with federal, state and local fire and safety codes. The I-X Center is not responsible for fluctuation in air/water pressure or moisture in lines. It is the exhibitor's responsibility to furnish necessary regulators/filters to prevent equipment damage.

DESCRIPTION	U/M	ADVANCE RATE	STANDARD RATE							
Compressed Air Service – Taxable										
Air Line	EA	\$308.20	\$400.70							
Each Additional Connection	EA	103.40	134.40							
The I-X Center is the exclusive contractor for all plumbing service	The I-X Center is the exclusive contractor for all plumbing services. The use of exhibitor-owned portable air									
Plumbing labor is required to connect and disconnect air lines.										
Water & Drain Services – Taxable										
Water Fill & Empty (1 – 149 gallons)	EA	292.60	380.40							
Water Fill & Empty (150 – 299 gallons)	EA	438.80	570.40							
Water Fill & Empty (300 – 599 gallons)	EA	585.00	760.50							
Water Fill & Empty (600 – 999 gallons)	EA	804.20	1,045.50							
Water Fill & Empty (1000 – 4999 gallons)	EA	965.00	1,254.50							
Water Fill & Empty (5000 – 9999 gallons)	EA	1,257.50	1,634.80							
Water Fill & Empty (10,000 – 14,000 gallons)	EA	1,462.10	1,900.70							
1/2" Water Line	EA	308.20	400.70							
1/2" Water Line - Human Consumption	EA	308.20	400.70							
3/4" Drain Line	EA	308.20	400.70							

#### PLUMBING LABOR

- Labor is charged in hourly increments per worker. One hour per worker will be charged for labor ordered and not used. Labor cancelled without a 24 hour notice will be charged a one hour cancellation fee per worker.
- † Final billing for labor is based on actual time and materials used. A prepayment based upon estimated usage is due at the time services are ordered.

DESCRIPTION	U/M	STRAIGHT TIME	OVERTIME	DOUBLE TIME					
Straight time: Weekdays 8:00 a.m 4:30 p.m. • Overtime: Weekdays 4:30 p.m midnight, Saturdays 8:00 a.m 4:30 p.m.  Double time: Weekdays midnight - 8:00 a.m., Saturdays after 4:30 p.m., Sundays and Holidays									
Installation Labor – Taxable									
Plumbing Labor	HR	\$99.75	\$149.60	\$199.50					
Dismantling Labor – Taxable									
Plumbing Labor	HR	99.75	149.60	199.50					

#### **INTERNET SERVICES**

- Straight time labor rates will apply from 8:00 a.m. to 4:30 p.m. Monday through Friday. Overtime labor rates will apply after 4:30 p.m. to 8:00 a.m. Monday through Friday all day Saturday, Sunday and holidays.
- Four to 6 weeks advance notice is recommended.
- Shared Ethernet Service. I-X will supply all communications equipment (hubs, switches, routers) and connect to the internet through I-X shared high bandwidth internet line. If computers and printers are supplied by the I-X or its preferred supplier, I-X will configure the computers and printers. If exhibitor supplies his/her own computers and printers, I-X will furnish the configuration information and exhibitor will configure the computers/printers. I-X will supply all network (category 5 with RJ 45 connectors) cabling within booth. Changes to this arrangement regarding configuration and cabling initiated by the exhibitor will be charged on a time and material basis.
- Additional Connection/1 IP Address. Prerequisite: must have already ordered Shared Ethernet Service. A maximum of 6 connections/IP addresses per 1Mbps is permitted. A connection/IP address is required for each computer (or printer) to connect to the internet. Exhibitor may supply his/her own networking equipment and wiring in his/her booth, however the Additional Connection/1 IP Address service fee will still apply if an IP address is not ordered for each device.
- Internet Networking Fee. Dedicated network utilizing I-X fiber optic lines to connect up to 75 computers and printers together into an integrated network, which may or may not have internet access depending upon exhibitor's requirements. The exhibitor will supply all equipment and cabling within networked areas. I-X will furnish (if requested by exhibitor) a connection to the internet through I-X shared high bandwidth internet line. I-X will supply configuration information to the exhibitor, who will be responsible for configuring all equipment. Changes to this arrangement regarding configuration and cabling initiated by the exhibitor will be charged on a time and material basis.
- Internet Services are subject to The I-X Center's policies and I-X IS Management may suspend service to any exhibitor or user if the use is determined to be in violation of the internet usage policies. The I-X Center is the sole provider of Wireless Internet Services within the facility. Wireless Devices not authorized by The I-X Center are strictly prohibited. This includes: Wireless Access Points, Wireless Routers, MiFi Devices, or any other device that provides shared Wifi Internet Access.
- Services ordered, installed/provided and not used are non-refundable.
- Computer Cabling Fee. I-X will provide all category 5 cabling to the booth or exhibit area and within the booth to the individual computers. Any cabling changes initiated by the exhibitor will incur the computer cabling fee. Fees will be billed in 1 hour increments per technician.
- Computer/Internet Technician. I-X will configure any exhibitor's computers and/or printers if rented from I-X or its preferred supplier. If exhibitor supplies his/her own computer equipment, I-X will supply the configuration information to the exhibitor who will be responsible for configuring the computers and/or printers. If exhibitor requires assistance with configuring exhibitor's own supplied equipment, the computer/internet technician fee will apply. After the configuration is established, any configuration changes initiated by the exhibitor will also incur the computer/internet technician fee. Fees will be billed in 1 hour increments per technician.

# INTERNET SERVICES FREQUENTLY ASKED QUESTIONS

#### 1. Will the I-X Center set up my computer for me?

If the I-X Center, or its preferred supplier, furnishes the computers/printers to the exhibitor the I-X Center will configure and set up the computers/printers. If the exhibitor elects to bring his/her own computer equipment, the I-X Center will furnish the configuration information to the exhibitor who will be responsible for doing his/her own configuration. I-X personnel will be available to configure exhibitor supplied computer equipment at the computer/internet technician prevailing rate.

- 2. May I use my own internet service provider (AOL, iPASS, MSN CompuServe etc.) through modem dial up or ISDN?

  No, the I-X Center is the exclusive Internet Service Provider within our facility. There is a distinct advantage to this system. Our Internet service is a high speed, high bandwidth system. However, you may use an ISDN or dial up modem to connect to other services such as your company's network as long as the connection is a direct connection and not through an Internet Service Provider. Radio stations often broadcast from the I-X Center via an ISDN circuit.
- 3. May I get my IP addresses and other configuration information in advance?
  - Yes, if you place your order during the *Advance Rate* period, I-X will email or fax the configuration information to you. If you place your order during the *Standard Rate* period, the configuration information will be given to you on site when you arrive for move-in. Please understand that our IP addresses are internal only and not directly addressable from outside our facility. If you need an IP address that can be accessed from outside the I-X Center, arrangements **must be made with the I-X Center during the** *Advance Rate* period.
- 4. May I purchase 1 connection with 1 IP address and then use that single IP address to do IP address translation onto multiple computers to access the internet?

Yes, but an Additional Connection/1 IP Address fee applies for each computer that is used to access the internet.

#### **INTERNET SERVICES**

DESCRIPTION	U/M	ADVANCE RATE	STANDARD RATE						
Wired Internet Service -	Taxable								
Shared Ethernet Service (up to 1Mbps)/1 IP Address (wired)* ***(recommended, most reliable)	Each	\$715.00	\$765.00						
Shared Ethernet Service (up to 3Mbps)/2 IP Address (wired)* ***(recommended, most reliable)	Each	1,045.00	1,095.00						
Shared Ethernet Service (up to 5Mbps)/3 IP Address (wired)* ***(recommended, most reliable)	Each	1,485.00	1,585.00						
Shared Ethernet Service (up to 10Mbps)/6 IP Address (wired)* ***(recommended, most reliable)	Each	2,585.00	2,735.00						
Additional Connection/1 IP Address** ***(must order Shared Ethernet Service to be eligible for this service)	Each	165.00	190.00						
Wireless Internet Service - Taxable									
Wireless Internet Service (up to 256Kbps)/1 IP***	Each	250.00	275.00						
Wireless Internet Service (up to 512Kbps)/1 IP***	Each	300.00	325.00						
Wireless Internet Service ( up to 1Mbps)/1 IP***	Each	350.00	375.00						
Equipment Rental - Taxable									
Switch/Hub Rental (8 port) 10 / 100 Base-T	Each	115.50	150.20						
Switch/Hub Rental (24 port) 10 / 100 Base-T	Each	202.20	262.90						

DESCRIPTION	U/M	STRAIGHT TIME	OVERTIME				
Straight time: Weekdays 8:00 a.m 4:30 p.m. • Overtime: Before 8:00 a.m. and after 4:30 p.m., Monday through Friday, and all day Saturday, Sunday and holidays.							
Cabling and Configuration Fees - Taxable							
Computer Cabling Fee ~ per hour	Each	\$130.90	\$208.20				
Computer / Internet Technician ~ per hour	Each	226.10	321.20				
Internet Networking Fee	Each	Call	Call				

The I-X Center is not responsible for connectivity/troubleshooting legacy devices, i.e. Windows XP or later, OS X 10.7 or later.

Wireless Devices not authorized by The I-X Center are strictly prohibited. This includes: Wireless Access Points, Wireless Routers, MiFi Devices, or any other device that provides shared Wifi internet access.

<sup>\*</sup>The purchase of at least 1 *Shared Ethernet Service* is required for wired internet access.

<sup>\*\*\*</sup>Additional Connection/I IP Address. A maximum of 6 connections/IP addresses per 1Mbps is permitted. For example, if an Exhibitor orders the Shared Ethernet Service (up to 5Mbps)/3 IP Address service, 3 IP addresses are included. The Exhibitor may order a maximum of 27 Additional Connection/1 IP Address services. Additional connections/IP addresses would require the order of a second Shared Ethernet Service. A connection/IP address is required for each computer (or printer) to connect to the internet. The Additional Connection/1 IP Address service is required for each additional computer (or printer) if an IP address is not ordered for each device.

<sup>\*\*\*</sup>All Internet Services are subject to the I-X Center's policies and I-X Information Systems Management may suspend service to any exhibitor or user if the use is determined to be in violation of the internet usage policies. The I-X Center is the sole provider of Wireless Internet Services within the facility.

## **ADDITIONAL SERVICES**

DESCRIPTION	U/M	ADVANCE RATE	STANDARD RATE
Audio Visual and Com	PUTER EQUIPMEN	Γ	
Please call for pricing.			
SECURI	TY		
In-Booth Security Ser	vice - Nontaxable		
Security Uniformed (unarmed)	HR	\$25.60	\$25.60
Security Uniformed Supervisor (unarmed)	HR	30.70	30.70
Police Officer	HR	44.60	44.60
On-site orders incur a 25% surcharge.			
Event security is provided by show management during move- The security service listed above is available for in-booth secu- call per person is applicable.	rity specifically for yo		
SAFE	S		
Safe Rental -	Taxable		
Articles stored in safe(s) are Exhibitor's sole responsibility and insurance carrier of attendance at Show and secure insurance to liable for any damages to the safe(s) while in Exhibitor's booth	o protect itself and its		
5' TL-15 Safe	EA	990.00	1,090.00
6' TL-15 Safe	EA	1,100.00	1,200.00
FIRE EXTING	UISHERS		
Fire Extinguishers Rental/Dep	osit - <i>Taxable/Nonta</i>	xable	
"ABC" rated Fire Extinguisher Rental (taxable)	EA	43.30	56.30
"ABC" rated Fire Extinguisher Deposit (nontaxable)	EA	50.00	50.00
"K" rated Fire Extinguisher (taxable)	EA	108.40	140.90
"K" rated Fire Extinguisher Deposit (nontaxable)	EA	125.00	125.00
"K" rated Fire Extinguishers are required for in-booth cooking			
WATER COOLER/REF	RIGERATOR UNITS		
Water Coolers	- Taxable		
Room Temperature Water Unit	EA	34.00	44.20
Cold Water Unit	EA	34.00	44.20
Hot & Cold Water Unit	EA	67.70	88.00
Hot & Cold Water Unit w/Refrigerator	EA	101.50	132.00
Spring Water - 5 Gallon Bottle	BTL	6.90	9.00
Distilled Water - 5 Gallon Bottle	BTL	6.90	9.00
Cups for Water Units (100 per package)	PKG	6.90	9.00
Water unit includes one 5-gallon bottle of spring water and cup		1	. ' 11'
Please refer to ELECTRICAL SERVICES to order power for hot a		do not include elec	etrical lines.
Please call for details on black and white, color, 35mm slides a		nhy	
Photography services including ground level, overhead views a			

# **AUTHORIZATION FOR THIRD PARTY BILLING**

If arrangements have been made for a third party (<u>E</u>xhibitor <u>A</u>ppointed <u>C</u>ontractor) to manage exhibitor's display and be responsible for payment of charges, **BOTH FIRMS MUST COMPLETE AND SIGN THIS FORM**, and return with Service Order Forms by the Advance Rate Deadline. The exhibiting firm and the third party (collectively "Responsible Parties") shall be jointly and severally obligated to pay the I-X Center for all charges related to services rendered to the third party. All charges are due and payable in accordance with the I-X Center Payment Policies. By executing this form, both of the Responsible Parties covenant with the I-X Center that the Responsible Parties will be bound by and will comply with the provisions set forth in this form.

		Third Party (EAC)		
	Booth Number	Name of Third Party (EAC)		
		Address		
State	Zip Code	City	State Zip C	Code
Fax		Phone	Fax	
		Authorized Signature		
		Print Name of Authorized Signer		
		Print Title of Authorized Signer		
_ □ V	'ISA	☐ American Express	☐ Discover	
		Expiration Date:	*Code:	
):				
V	'ISA	☐ American Express	☐ Discover	
		Expiration Date:	*Code:	
):				
	Fax  U V	State Zip Code Fax  UNISA	Booth Number Name of Third Party (EAC)  Address  State Zip Code City  Fax Phone  Authorized Signature  Print Name of Authorized Signer  Print Title of Authorized Signer  Expiration Date:  UISA American Express  Expiration Date:  Expiration Date:	Booth Number  Name of Third Party (EAC)  Address  State Zip Code  Fax Phone Fax  Authorized Signature  Print Name of Authorized Signer  Print Title of Authorized Signer  Expiration Date: *Code:  Expiration Date: *Code:

<sup>\*</sup>The code appearing on the signature panel of your charge card is required to process payment for services. Charges incurred for services delivered at show site for the above exhibiting company will automatically be charged to the above charge card.